## BALANCE SHEET

At as 30 Sep 2010
Unit: VND

| ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150)$ | 100 |  | 313,846,713,601 | 293,778,666,596 |
| I. Cash and cash equivalents | 110 |  | 26,722,358,972 | 64,285,415,072 |
| 1. Cash | 111 |  | 26,722,358,972 | 64,285,415,072 |
| 2. Cash equivalents | 112 |  | - | - |
| II. Short-term financial investments | 120 |  | - | - |
| 1. Short-term investments | 121 |  |  |  |
| 2. Provision for devaluation of short-term security investments | 129 |  |  |  |
| III. Receivables | 130 |  | 85,424,913,845 | 97,919,780,835 |
| 1. Trade accounts receivables | 131 |  | 49,554,992,583 | 46,645,973,099 |
| 2. Advances to suppliers | 132 |  | 34,182,664,020 | 42,970,560,269 |
| 3. Short-term internal receivables | 133 |  |  |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |  |
| 5. Other receivables | 138 |  | 2,573,921,506 | 9,189,911,731 |
| 6. Provision for short-term bad receivables | 139 |  | (886,664,264) | (886,664,264) |
| IV. Inventories | 140 |  | 95,088,334,424 | 74,534,018,473 |
| 1. Inventories | 141 |  | 95,088,334,424 | 74,534,018,473 |
| 2. Provision for devaluation of inventories | 149 |  |  |  |
| V.Other short-term assets | 150 |  | 106,611,106,360 | 57,039,452,216 |
| 1. Short-term prepaid expenses | 151 |  | 37,325,168,259 | 35,906,656,942 |
| 2.-VAT deductible | 152 |  | 50,673,583,550 | 9,707,562,329 |
| 3. Tax and accounts receivable from State budget | 154 |  | - | - |
| 4. Other short-term assets | 158 |  | 18,612,354,551 | 11,425,232,945 |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 3,028,498,657,194 | 2,504,641,372,205 |
| I. Long-term receivables | 210 |  | 542,928,629 | 570,763,059 |
| 1. Long-term receivables from customers | 211 |  |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |  |
| 3. Long-term inter-company receivables | 213 |  |  |  |
| 4. Other long-term receivables | 218 |  | 542,928,629 | 570,763,059 |
| 5. Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. Fixed assets | 220 |  | 2,971,031,928,095 | 2,472,142,279,920 |
| 1. Tangible fixed assets | 221 |  | 2,947,400,245,564 | 2,460,663,796,315 |
| - Historical cost | 222 |  | 4,323,431,217,304 | 3,725,592,743,427 |
| - Accumulated depreciation | 223 |  | (1,376,030,971,740) | (1,264,928,947,112) |
| 2. Finance leases fixed assets | 224 |  | ---------------1-1- | --------------12-1- |
| - Historical cost | 225 |  |  |  |
| - Accumulated depreciation | 226 |  |  |  |
| 3. Intangible fixed assets | 227 |  | 2,695,461,152 | 2,763,216,330 |
| - Historical cost | 228 |  | 3,019,106,453 | 3,019,106,453 |
| - Accumulated depreciation | 229 |  | (323,645,301) | (255,890,123) |
| 4. Construction in progress expenses | 230 |  | 20,936,221,379 | 8,715,267,275 |
| III. Property investment | 240 |  | - | - |
| - Historical cost | 241 |  | - | - |
| - Accumulated depreciation (*) | 242 |  | - | - |
| IV. Long-term financial investments | 250 |  | - | - |
| 1. Investment in subsidiaries | 251 |  |  |  |
| 2. Investment in joint-venture | 252 |  | - | - |
| 3. Other long-term investments | 258 |  | - | - |
| 4. Provision for devaluation of long-term finance investment | 259 |  | - | - |
| V. Other long-term assets | 260 |  | 56,923,800,470 | 31,928,329,226 |
| 1. Long-term prepaid expenses | 261 |  | 55,631,577,621 | 27,280,066,422 |
| 2. Deferred income tax assets | 262 |  | 160,701,708 | 3,516,741,663 |
| 3. Others | 268 |  | 1,131,521,141 | 1,131,521,141 |
| VI. Goodwill | 269 |  |  |  |
| TOTAL ASSETS | 270 |  | 3,342,345,370,795 | 2,798,420,038,801 |


|  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
| A. LIABILITIES ( $300=310+330$ ) | 300 |  | 2,750,152,245,998 | 2,320,523,599,460 |
| I. Short-term liabilities | 310 |  | 728,216,879,571 | 629,907,898,573 |
| 1. Short-term borrowing and debts | 311 |  | 446,046,556,899 | 380,058,419,746 |
| 2. Trade accounts payable | 312 |  | 101,293,322,715 | 74,858,317,007 |
| 3. Advances from customers | 313 |  | 2,548,337,848 | 645,767,636 |
| 4. Taxes and liabilities to State budget | 314 |  | 5,405,083,199 | 9,742,776,093 |
| 5. Payable to employees | 315 |  | 45,333,329,000 | 43,523,177,052 |
| 6. Payable expenses | 316 |  | 54,149,731,647 | 36,471,034,491 |
| 7. Accounts payables | 317 |  |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |  |
| 9. Other short-term payables | 319 |  | 64,914,037,093 | 69,700,461,169 |
| 10. Provision for short-term liabilities | 320 |  |  | - |
| 11. Bonus and welfare fund | 323 |  | 8,526,481,170 | 14,907,945,379 |
| II. Long-term liabilities | 330 |  | 2,021,935,366,427 | 1,690,615,700,887 |
| 1. Long-term accounts payables-Trade | 331 |  | 6,586,336,342 | 6,892,515,072 |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |  |
| 3. Other long-term payables | 333 |  | 8,162,921,101 | 8,162,921,101 |
| 4. Long-term borrowing and debts | 334 |  | 1,939,245,051,784 | 1,625,570,383,121 |
| 5. Deferred income tax | 335 |  | 18,785,638,627 | 9,444,637,687 |
| 6. Provision for unemployment allowance | 336 |  | 72,086,878 | 967,232,672 |
| 7. Provision for long-term liabilities | 337 |  | - | - |
| 8. Unrealized revenue | 338 |  | 49,083,331,695 | 39,578,011,234 |
| B. OWNER'S EQUITY (400=410+430) | 400 |  | 582,912,239,091 | 477,896,439,341 |
| I. Capital sources and funds | 410 |  | 582,912,239,091 | 477,896,439,341 |
| 1. Paid-in capital | 411 |  | 469,993,370,000 | 400,000,000,000 |
| 2. Capital surplus | 412 |  | - | - |
| 3. Other capital of owner | 413 |  | - |  |
| 4. Treasury stock | 414 |  | - |  |
| 5. Assets revaluation difference | 415 |  | - | - |
| 6. Foreign exchange difference | 416 |  | (16,214,856,539) | (58,936,106,593) |
| 7. Investment and development fund | 417 |  | --------------- | 9,587,513,166 |
| 8. Financial reserve fund | 418 |  | - | 9,587,513,166 |
| 9. Other fund belong to owner's equity | 419 |  | 40,465,307 | 9,693,991,139 |
| 10. Retained profit | 420 |  | 129,093,260,323 | 107,963,528,463 |
| 11. Capital for construction work | 421 |  |  |  |
| II. Budget sources | 430 |  | - | - |
| 2. Budgets | 432 |  |  |  |
| 3. Budget for fixed asset | 433 |  |  |  |
| C. MINARITY INTEREST | 439 |  | 9,280,885,706 |  |
| TOTAL RESOURCES | 440 |  | 3,342,345,370,795 | 2,798,420,038,801 |

OFF BALANCE SHEET ITEMS

| Items | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: |
| 1. Operating lease assets |  | 24 | 0 | 0 |
| 2. Goods held under trust or for processing |  |  | 0 | 0 |
| 3. Goods received on consignment for sale |  |  | 0 | 0 |
| 4. Bad debts written off |  |  | 10,372,-853,728 | 10,372,-853,728 |
| 5. Foreign currencies: |  |  |  | 3,019,876.40 |
| + USD |  |  | 904,184.51 | 2.09 |
| +-EUR |  |  |  |  |
| 6. Subsidies of state budget |  |  | 0 | 0 |

INCOME STATEMENT
Quarter 3/ 2010
Unit: VND

| Items | Code | Note | Quarter 3 |  | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Sales | 01 |  | 513,541,613,040 | 358,367,650,583 | 1,477,255,147,110 | 918,440,861,039 |
| 2. Deductions | 02 |  | 12,619,427,454 | 9,587,560,434 | 40,425,936,512 | 23,281,877,616 |
| 3. Net sales and services | 10 |  | 500,922,185,586 | 348,780,090,149 | 1,436,829,210,598 | 895,158,983,423 |
| 4. Cost of goods sold | 11 |  | 376,386,761,313 | 262,750,336,292 | 1,118,975,937,514 | 791,381,322,487 |
| 5. Gross profit | 20 |  | 124,535,424,273 | 86,029,753,857 | 317,853,273,084 | 103,777,660,936 |
| 6. Financial income | 21 |  | 15,321,544,012 | 19,101,900,112 | 45,347,353,156 | 35,182,464,856 |
| 7. Financial expenses | 22 |  | 95,926,523,643 | 50,254,485,082 | 210,017,376,438 | 115,335,022,862 |
| Include: Interest expense | 23 |  | 54,405,808,060 | 323,846,815,655 | 116,119,639,376 | 77,056,712,304 |
| 8. Selling expenses | 24 |  | 11,696,169,600 | 8,928,870,708 | 39,143,029,077 | 21,312,917,644 |
| 9. General \& administrative expenses | 25 |  | 15,122,829,197 | 11,666,413,375 | 44,880,419,988 | 29,889,429,647 |
| 10. Net operating profit | 30 |  | 17,111,445,845 | 34,281,884,804 | 69,159,800,737 | (27,577,244,361) |
| 11. Other income | 31 |  | 288,510,114 | 10,073,649,545 | 29,407,149,437 | 36,709,849,364 |
| 12. Other expenses | 32 |  | 1,252,928,642 | 3,045,067,577 | 5,448,621,268 | 30,992,853,379 |
| 13. Other profit | 40 |  | (964,418,528) | 7,028,581,968 | 23,958,528,169 | 5,716,995,985 |
| 14. Profit or loss in joint venture | 45 |  |  |  |  |  |
| 15. Profit before tax (50=30+40) | 50 |  | 16,147,027,317 | 41,310,466,772 | 93,118,328,906 | (21,860,248,376) |
| 16. Current corporate income tax expenses | 51 |  | 352,127,325 | 2,063,148,509 | 17,635,809,980 | 2,453,641,733 |
| 17. Deferred corporate income tax expenses | 52 |  | 3,701,118,428 |  | 5,660,261,173 |  |
| 18. Profit after tax (60=50-51-52) | 60 |  | 12,093,781,564 | 39,247,318,263 | 69,822,257,753 | (24,313,890,109) |
| 18.1 Profit after tax of minorities | 61 |  | (385,896,721) |  | (1,480,885,706) |  |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 11,707,884,743 | - | 68,341,372,047 | - |
| 19. EPS (VND/share) | 70 |  |  |  | 1,637 |  |

## CASH FLOW STATEMENT

Quarter 3/ 2010 (Direct method)

| Items | Code | Note | Accumulation |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 1,335,038,---------318 | 1,751,459,096,--------77 |
| 2. Cash paid for supplier | 02 |  | $(986,310,101,073)$ | (712,409,170,875) |
| 3. Cash paid for employee | 03 |  | (106,847,202,329) | $(92,942,540,915)$ |
| 4. Cash paid for interest | 04 |  | $(103,494,129,531)$ | $(74,360,540,969)$ |
| 5. Cash paid for corporate income tax | 05 |  | $(17,409,515,797)$ | $(18,834,360,572)$ |
| 6. Other receivables | 06 |  | 279,757,688,085 | 113,341,209,951 |
| 7. Other payables | 07 |  | $(189,826,281,800)$ | (236,602,053,513) |
| Net cash provided by (used in) operating activities | 20 |  | 210,908,722,873 | 729,651,639,484 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTINGACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | $(668,776,845,614)$ | $(1,099,605,169,295)$ |
| 2. Cash received from liquidation or disposal of capital assets and other long-term asse | 22 |  | 28,418,288,209 | 82,656,644,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  |  | - |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5. Cash paid for joining capital in other companies | 25 |  |  |  |
| 6. Withdrawal of capital in other companies | 26 |  |  |  |
| 7. Cash received from interest, dividend and distributed profit | 27 |  | 268,690,627 | 1,600,830,000 |
| Net cash used in investing activities | 30 |  | (640,089,866,778) | (1,015,347,695,295) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners' equity | 31 |  | 10,381,----------154 |  |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  |  | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 1,261,178,026,493 | 825,706,461,972 |
| 4. Cash paid to principal debt | 34 |  | (881,515,220,677) | (378,211,037,594) |
| 5. Cash paid to financial lease debt | 35 |  |  | - |
| 6. Dividend, profit paid for owners | 36 |  | (107,630,000) | (15,500,000,000) |
| Net cash (used in) provided by financing activities | 40 |  | 389,937,030,361 | 431,995,424,378 |
|  |  |  |  |  |
| Net cash during the period (20+30+40) | 50 |  | (39,244,113,544) | 146,299,368,567 |
| Cash and cash equivalents at beginning of year | 60 |  | 64,390,018,470 | 106,366,195,548 |
| Influence of foreign exchange fluctuation | 61 |  | 1,576,454,046 |  |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 26,722,358,972 | 252,665,564,115 |

